



ELITE ALLIANCE<sup>®</sup>  
EXCHANGE

EXPAND YOUR

POINTS

OF

VIEW



# About Us

Elite Alliance® is an exchange program for owners at our select family of prestigious residence clubs and luxurious, professionally managed vacation homes. The simple exchange process transforms your real estate ownership into a key that unlocks the door to seamless travel adventures - ski trips, golf getaways, beach escapes and much more - at a growing array of coveted destinations worldwide.

Properties in the Alliance meet premium standards of quality, service, location, and amenities. You will experience the luxury, convenience, and personal attention you've come to expect, whenever and wherever you go on an Elite Alliance vacation.



*Madeline Hotel & Residences  
Telluride, CO*

# How it Works

As a member of Elite Alliance, you are able to make vacation deposits and exchanges, as well as purchase Elite Escapes through our robust platform 24/7. Exchange Coordinators are also able to assist with all aspects of your vacation experience 6 days a week.

## *Step 1: Log in to your membership account and deposit a vacation*

Deposit any unused 7, 4 or 3 night vacation at your home residence into Elite Alliance to earn Elite Credits, our vacation currency. Elite Credits are valid for 2 years and are based on the residence size, desirability of the destination, and seasonality.

## *Step 2: Browse availability*

Select a 7, 4 or 3 night stay at any of our participating properties, and reserve by using your Elite Credits and paying an exchange fee that ranges from \$395-\$895.

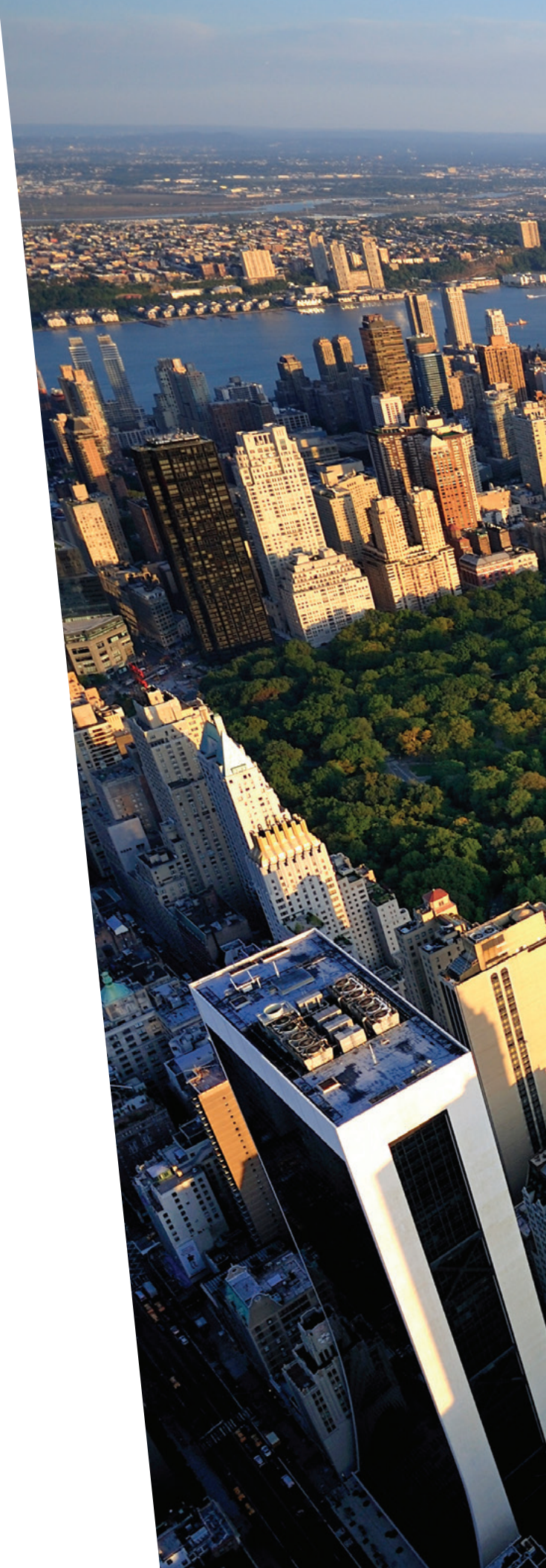
Elite Escapes are available 45-days prior to the vacation arrival date for Core Members and 60-days prior to the vacation arrival date for Premium Members. Elite Escapes do not require the use of Elite Credits to reserve and prices range from \$695-\$1,995 for the full length of stay.

Access Vacations are also available at select properties, and are offered at exclusive rates. Credits do not apply, and vacation dates range from short-notice to future availability.

## *Step 3: Select your vacation*

Once you are ready to accept a vacation, click on “Make Exchange.” When the visiting property confirms your exchange, they will be in contact with all pre-arrival information.

You are also able to make requests for future vacations at desired destinations by utilizing our Watch List and Request A Vacation feature.



*The Phillips Club II*  
New York, NY



# Earning Elite Credits

Elite Alliance is unlike other exchange programs for the fact that all of our properties meet premium standards of quality, service, location, and amenities. Offering a diverse and expanding portfolio of elegant residences, we remain committed to only accepting professionally managed properties into the Exchange.

When you make vacation deposits into Elite Alliance you will receive Elite Credits in return. Elite Credit allocations are based on the size of the residence, location desirability, and seasonality.

An example of Elite Credit allocations for an Elite Alliance property are as follows:

Start Date		End Date	Season Type
April 1	Through	June 30	Peak
July 1	Through	July 7	Holiday
July 8	Through	October 31	Peak
November 1	Through	March 31	Non-peak

	Holiday	Peak	Non-Peak
2-Bedroom	● 80	● 50	● 20
3-Bedroom	● 90	● 60	● 30

- You may deposit as many weeks as you wish.
- Credits are valid for 2 years.
- You are able to purchase additional credits for \$75.00 per credit.



*The Reefs Club  
Bermuda*

# Member Benefits

As part of the Elite Alliance family, you receive access to exclusive privileges with a growing collection of luxury lifestyle brands.

**AVIS** Experience Avis Preferred for the fastest and most convenient way to rent a car. This next generation rental experience gives travelers the control they want in the palm of their hand. Through the Avis Mobile App, you control every detail of your reservation. Elite Alliance members receive a complimentary membership to Avis Preferred with the ability to earn points with every qualifying worldwide rental that can be redeemed for free rental days, vehicle upgrades and more.

**CAREY** Carey® is premium chauffeured ground transportation bolstered by more than 95 years of innovation. Professional, fully-vetted chauffeurs and late model executive and luxury vehicles, paired with sophisticated modern style. Wherever your path leads, in more than 1,000 cities worldwide, give yourself peace of mind to connect to what matters most. Elite Alliance Members save 15% on Carey services worldwide.

**CLUBBENEFITS** ClubBenefits, powered by ClubCorp provides Premium Members unique access to incredible golf, country and business clubs, resorts, spas and other venues and lifestyle experiences all around the world. ClubBenefits provides two tee time reservations, two dining reservations and two court or gym reservations at each participating club, every month. ClubBenefits also provides other benefits and special offers including great deals at restaurants, hotels and resorts, access to VIP tickets for virtually any theater, concert or sports event and more. All reservations are made through ClubLine.

**LUGGAGE FORWARD** Luggage Forward makes the trip to and from Elite Alliance destinations lighter and easier. Luggage Forward picks up baggage and sporting equipment at your home or office, and ships to almost anywhere in the world with guaranteed, on-time delivery. This smart alternative to checking and carrying bags. Luggage Forward offers members of Elite Alliance savings up to 15% on guaranteed, worldwide luggage delivery.

**REGAL WINGS** Elite Alliance members have access to exclusive discounted prices on First or Business Class airfare seats to international properties in Europe, the Middle East, South Africa, Asia, and the Pacific. The airfare is changeable and refundable per the airline's policy and accrues full loyalty points. Enjoy VIP treatment from start to finish, and make sure your vacation starts before you have even left the ground.

**SKI BUTLERS** You can enjoy ski vacations that are more convenient and effortless than ever. Thanks to the Ski Butlers Delivery service, you can arrange to have your rented skis, snowboards, boots, and other gear delivered directly to your Elite Alliance accommodations, leaving you free to relax at home instead of having to fight your way through crowded equipment rental ski shops. Members of Elite Alliance receive a 10% discount.

**SWIFT** When procuring travel documents for your next trip abroad, eliminate the hassle and trust the passport and travel visa experts at Swift Passport Services to expedite your documents. Swift will ensure that your application is approved in the shortest time possible, and that the process is painless.

# Testimonials

*We are huge fans of Elite Alliance. It is one of the most important elements of our home property ownership. They provide fabulous options for travel and the staff at Elite Alliance could not be more accommodating. 5 Star Service!*

- S. Barry Eiden, Owner at Four Seasons Scottsdale

*Without a vibrant, growing Elite Alliance program, my vacation home investment would not be nearly as rewarding and beneficial. The ability to exchange weeks in my home residences to stay at a growing list of other properties where we have never been before is perceived by me to be a great benefit.*

- Albert Detz, Owner at The Villas at Seven Canyons

*Elite Alliance staff bring knowledge of the resorts and amenities to make our experience the best it can be. They bring GREAT excitement to your vacation, with regard for where you are going and what you want to do while you are there. I love just talking with the knowledgeable staff. We recently went on an exchange, and we look forward to discussing our ideas with the Coordinators to book another vacation in the near future.”*

- Marc & Elaine Forbes, Owners at Golf Villas Residence Club  
at Rosewood Bermuda

*Elite Alliance is fantastic! With a fractional share that we hardly use, we are thrilled to be able to trade it for vacations in other places. So far, we've been to three locations and each one has been a beautiful, luxurious home, and top-notch golf! We can't wait for our next EA vacation!*

- Jonathan Cohen, Owner at Old Greenwood



*Paramount Miami Worldcenter  
Miami, FL*





# Destinations

From Tuscany to Telluride, New York to Napa Valley, Bermuda to Bariloche, Elite Alliance properties are located in the world's most desirable and highly coveted destinations – and we continue to grow our portfolio.

## AFRICA

Bel Ombre, Mauritius  
Marrakech, Morocco  
Steenberg, South Africa  
Western Cape, South Africa

## ASIA

Bali, Indonesia  
Dubai, United Arab Emirates  
Galle, Sri Lanka  
Koh Samui, Thailand  
Niseko, Japan  
Nusa Lembongan, Indonesia  
Phuket, Thailand

## CARIBBEAN & BAHAMAS

Bermuda  
Cap Cana, Dominican Republic  
Great Exuma, The Bahamas  
Las Terrenas, Dominican Republic  
St. John, USVI  
The Bahamas  
Turks & Caicos

## CENTRAL & SOUTH AMERICA

Bariloche, Argentina  
Costa Rica  
Los Sueños, Costa Rica  
Mendoza, Argentina  
Popoyo, Nicaragua

## EUROPE

Abruzzo, Italy  
Algarve, Portugal  
Berlin, Germany  
Brac Island, Croatia  
Chamonix, France  
Corfu, Greece  
Cote d'Azur, France  
Crete, Greece

Ibiza, Spain  
Istanbul, Turkey  
Kalkan, Turkey  
Le Rouret, France  
London, United Kingdom  
Mallorca, Spain  
Molleges, France  
Morzine, France  
Nendaz, Switzerland  
Paris, France  
Prague, Czech Republic  
Puglia, Italy  
Rome, Italy  
Sardinia, Italy  
Sicily, Italy  
Sotogrande, Spain  
Tuscany, Italy

## HAWAII

Big Island of Hawaii  
Kauai, Hawaii  
Maui, Hawaii

## MEXICO

Cabo San Lucas, Mexico  
Huatulco, Mexico  
La Paz, Mexico  
Loreto, Mexico  
Nuevo Vallarta, Mexico  
Real del Mar, Mexico  
Riviera Maya, Mexico  
San Miguel, Mexico  
Tecate, Mexico

## MIDWEST

Carlton Landing, Oklahoma  
Lake of the Ozarks, Missouri  
Las Vegas, Nevada  
Scottsdale, Arizona  
Sedona, Arizona

## NORTHEAST

Cape Cod, Massachusetts  
Lake Placid, New York  
New York, New York  
Newport, Rhode Island  
Nova Scotia, Canada

## PACIFIC WEST

Bend, Oregon  
Carlsbad, California  
Clio, California  
La Quinta, California  
Lake Tahoe, California  
Mammoth Lakes, California  
San Francisco, California  
Sonoma County, California  
Whistler, British Columbia

## ROCKY MOUNTAINS

Alta, Utah  
Jackson Hole, Wyoming  
Park City, Utah  
Sandpoint, Idaho  
Steamboat Springs, Colorado  
Tamarack, Idaho  
Telluride, Colorado  
Vail, Colorado

## SOUTHEAST

30A, South Walton Beaches  
Captiva Island, Florida  
Marathon, Florida  
Miami, Florida  
Orlando, Florida  
Palmetto Bluff, South Carolina  
Pinehurst, North Carolina  
Rosemary Beach, Florida  
Seabrook Island, South Carolina



ELITE ALLIANCE<sup>®</sup>  
E X C H A N G E

100 Corporate Woods, Suite 220, Rochester, NY 14623  
866.407.5218 [info@elitealliance.com](mailto:info@elitealliance.com) [www.elitealliance.com](http://www.elitealliance.com)

